

## Message Text

UNCLASSIFIED

PAGE 01 GOTEBO 00087 200901Z  
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W  
-----059404 201020Z /14

R 200830Z MAR 78  
FM AMCONSUL GOTEBORG  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 513  
AMEMBASSY BRUSSELS  
AMEMBASSY STOCKHOLM POUCH

UNCLAS GOTEBORG 0087

E.O. 11652: N/A  
TAGS: BTIO, SW  
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/02/P0070
2. 031778
3. JPOWENS
4. 401 SWEDEN
5. MAI
- 6A. REPLY TO --
- 6B. BORJE NORDIN
- 6C. LINDELLS VAGFABRIK AB  
ALDERMANSVAGEN 14  
S-222 36 LUND, SWEDEN
7. CABLE: --; TELEX: 32270; TEL: 046/14 56 80
8. --
9. 114 9A. EXCLUSIVE AGENCIES SWEDEN OR SCANDINAVIA
10. DESCRIPTION  
3576XX-0000 SCALES, INDUSTRIAL, COMMERCIAL, HOUSEHOLD,  
PERSON, MAIL, AND PARCEL POST.

ESTABLISHED IN 1976 BY BENGT BJORK AND ERIK JOHANSSON,  
BOTH VERY EXPERIENCED IN MANUFACTURING AND MARKETING  
SCALES. THEY HAVE RECENTLY TAKEN UP A PARTNER WHO HAS  
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A VERY STRONG ECONOMIC POSITION. THEY MARKET THROUGH  
A NET OF AGENTS. THEIR MANUFACTURE IS LIMITED TO  
INSTITUTIONAL PERSON SCALES. THEY REPRESENT A LARGE GERMAN  
COMPANY. A RELIABLE LOCAL SOURCE STATES BUSINESS IS  
PROGRESSIVE AND RECOMMENDS BUSINESS RELATIONS. HOWEVER,  
IT SHOULD BE NOTED THAT THIS IS A RECENTLY ESTABLISHED  
OPERATION. COMPANY REPRESENTATIVES ARE PREPARED TO

VISIT INTERESTED US FIRMS.  
OWENS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978GOTEBO00087  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780122-0377  
**Format:** TEL  
**From:** GOTEBOG  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780348/aaaaboop.tel  
**Line Count:** 64  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 7c51f2c3-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 08 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3271682  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BTIO, SW  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/7c51f2c3-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014